

Vendor Opportunities

HOSPICE

Through the Decades

• 1960's • 1970's • 1980's • 1990's • 2000's • 2010's • 2020's •

AHPCO 2026 Annual Conference

October 14-16, 2026

Embassy Suites Hotel Gulf Shores, AL
112 West Beach Boulevard, Gulf Shores, AL 36542



ALABAMA
HOSPICE & PALLIATIVE CARE ORGANIZATION

Celebrating 60 Years of Hospice

Join us as we celebrate 60 plus years of hospice at the Alabama Hospice and Palliative Care Organization's 2026 Annual Conference!

We have a new venue! The Embassy Suites Hotel, Gulf Shores.



Embassy Suites By Hilton Gulf Shores Beach Resort

112 West Beach Boulevard
Gulf Shores, AL 36542
October 14-16, 2026

Join us at our new location the Embassy Suites Gulf Shores Beach Resort.

AHPCO offers vendors a unique and intimate conference experience and we hope you will join us.

Our goal is to provide our vendors with great networking and education opportunities throughout the conference.

Who says you can't enjoy your work!

Groovy Sponsors \$5,000



Groovy Sponsors Please Provide:

- 8.5 x 11 Full Page Color Ad
- Color Logo
- Black and White Logo
- 30 Second Video about your company (optional) to be played during breaks
- 1 paragraph description of your company
- Old photo from 60's, 70's, 80's or 90's of representatives attending

- Invitation to speak at the AHPCO Board Meeting
- 6 foot table with maximum visibility
- Logo on t-shirt
- 6 Conference tickets
- Additional tickets \$200
- Conference meals included
- Prominent signage
- Full page ad in program
- Five minute introduction of your company with your pick of speaker introduction.



Hip \$3,000

Hip Sponsors Please Provide:

- ½ Page Color Ad (8.5 W x 5.5 H)
- Color Logo
- Black and White Logo
- 15 Second Video about your company (optional) to be played during breaks
- 1 paragraph description of your company
- Old photo from 60's, 70's, 80's or 90's of representatives attending



- 6 foot table in conference room
- 4 Conference tickets
- Additional tickets \$200
- Conference meals included
- Prominent signage
- ½ Page ad in program
- Logo on t-shirt
- Speaker Introduction

Boo-yah! \$2,000



**Members
\$1,800**

- 6 foot table in conference room
- Name on t-shirt
- 2 Conference tickets
- Additional tickets \$200
- Conference meals included
- Signage
- Quarter page ad in program

Boo-yah Sponsors Please Provide:

- ¼ page ad (4.25W x 5.5H)
- Color Logo
- 1 paragraph description of your company
- Old photo from 60's, 70's, 80's or 90's of representatives attending

FOMO \$1,000



**Members
\$900**

- 3 foot high-top table
- 1 Conference ticket
- Additional tickets (\$200)
- Conference meals included
- 1 paragraph description of your company
- Old photo from 60's, 70's, 80's or 90's of representatives attending

Underwriting Opportunities

Promote your company with separate underwriting opportunities. Underwriters receive (additional) signage at the event and recognition in the program.



Thursday, October 15th
4:00 pm - 6:00 pm

DJ and Karaoke
Music from the 60s through today!

Dress in your favorite decade.

Your company can be one of the stars of this fun and entertaining DJ / Karaoke party at the Soundwave patio bar.

Underwriters:

Karaoke Sponsor: \$1,000

Bar Sponsor: \$1,000

Hors D'oeuvres Sponsor: \$1000



Hotel Information

We are looking forward to our new venue, the Embassy Suites Hotel, by Hilton.

Rates Available Tuesday - Saturday, starting at \$174.00 per night.

Feel free to come earlier or stay later!

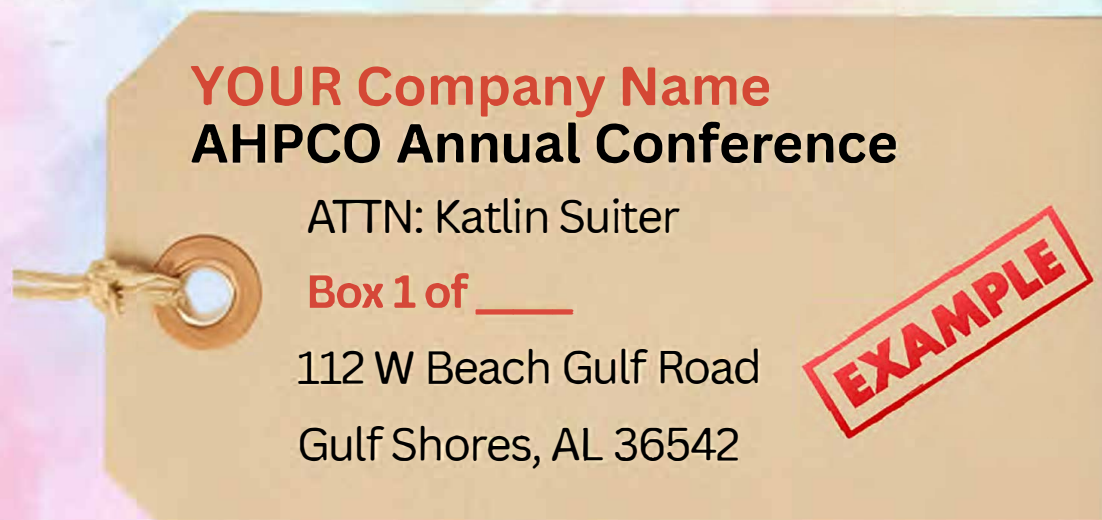
The cutoff date for special rates is September 14.

Reservation Link: [AL Hospice 2026 Annual Meeting Booking Link](#)

Note: If the dates you entered are before or after our group dates, your special rate may not show – please call the hotel.

Vendor Information

- While AHPCO is open to clinicians wanting to learn about hospice; vendors and vendor clinicians must be registered as vendors or underwriters, not as participants.
- All vendor registrations are non-refundable, but may be transferrable with prior notice and approval from AHPCO. Contact admin@alhospice.org for information.
- AHPCO assumes no liability for exhibits, shipping or storage
- Packages for the Event may be delivered to the Hotel no more than 3 days prior to the date of the Event. The following information must be included on all packages to ensure proper delivery:



Setup & Breakdown

We know that Friday is a busy travel day. Vendors are welcome and encouraged to stay through the end of the conference. If you need to leave early, we ask vendors to set-up and breakdown at the times listed below to avoid interruptions

Setup times:

Tuesday, October 12th - 12:00 pm - 5:00 pm

Wednesday, October 13th - 7:00 am - 7:45 am

Breakdown Times:

Thursday, October 14th 2:30pm - 4:00 pm

Friday, October 15th - 7:00am - 7:45 am

Friday October 15th - after 12 pm



Tuesday, October 13th

All events in Coastal B & C unless otherwise noted

12:00 noon - 5:00 pm	Vendor Set-up
5:00 pm - 6:30 pm	Vendor Meet and Greet in the Hotel Bar

Wednesday, October 14th *Celebrating the 60's and 70's*

All events in Coastal B & C unless otherwise noted

7:00 am - 10:00 am	Breakfast on your own at the Embassy Suites Restaurant <i>The Tide and Table</i>
7:30 am - 8:00 am	Exhibits Open
8:00 am - 8:30 am	Welcome & Introductions
8:30 am - 10:00 am	Session 1
10:00 am - 10:15 am	Vendor Break / Snacks
10:15 am - 11:15 am	Session 2
11:15 am - 11:30 am	Vendor Break
11:30 am - 12:30 pm	Session 3
12:30 pm - 2:00 pm	Lunch Connections
2:00 pm - 2:15 pm	Vendor Break
2:15 pm - 3:15 pm	Session 4

Schedule subject to change.

Thursday, October 15th

All events in Coastal B & C unless otherwise noted *Celebrating the 80's and 90's*

7:00 am - 10:00 am	Breakfast on your own at the Embassy Suites Restaurant <i>The Tide and Table</i>	
7:30 am - 8:00 am	Exhibits Open	
8:00 am - 8:30 am	Welcome	
8:30 am - 10:00 am	Session 5	
10:00 am - 10:15 am	Vendor Break / Snacks	
10:15 am - 11:15 am	Session 6 Coastal B & C	Session 7 Intercoastal A
11:15 am - 11:30 am	Vendor Break	
11:30 am - 12:30pm	Session 8 Coastal B & C	Session 9 Intercoastal
12:30 - 2:00 pm	Working Lunch Session 10	
2:00 pm - 2:30 pm	Hospice Spotlight	
2:30 pm - 4:00 pm	FREE TIME	
4:00 pm - 6:00 pm	Stars in the Sun Sound Wave (Pool Deck)	

Schedule subject to change.

Support AHPCO

The Alabama Hospice and Palliative Care Organization is a membership organization. We encourage vendors to be non-provider members of AHPCO. Non-providers receive 10% discount on booths and are invited to underwrite AHPCO's board meetings and provide presentations.

Friday, October 16th

All events in Coastal B & C unless otherwise noted

Celebrating the 2000's

7:00 am - 10:00 am	Breakfast on your own at the Embassy Suites Restaurant <i>The Tide and Table</i>
7:30 am - 8:00 am	Exhibits Open
8:00 am - 8:15 am	Welcome
8:15 am - 9:45 am	Session 11
9:45 am - 10:00 am	Vendor Break / Snacks
10:00 am - 11:00 am	Session 12
11:00 am -12:00 pm	Final Keynote
12:00 am - 12:15 pm	Wrap-up

Schedule subject to change.

It's more than a new location, it's a brand new experience!

NEW in 2026

- Tuesday set-up means more exhibit time. This allows vendors to be involved on the first day of the conference
- Tuesday night meet and greet in the Embassy Suites bar
- Wednesday Night is free so you can have dinner with customers and potential clients
- Thursday's party is earlier and offers plenty of time to entertain following
- You are encouraged to stay for the entire conference, but we do offer earlier breakdown times for those who need to travel earlier



Vendor Registration Form



Company Name		AHPCO Member <input type="checkbox"/> Yes <input type="checkbox"/> No	
Conference Contact			
Address			
City, ST Zip			
Telephone			
Email			
Sponsor Level	<input type="checkbox"/> Groovy Sponsor \$5,000 / \$4,500 Members <input type="checkbox"/> Hip \$3,000 / \$2,700 Members <input type="checkbox"/> Boo-Yah \$2,000 / \$1,800 Members <input type="checkbox"/> FOMO \$1,000 / \$900 Number Additional Tickets @ \$200.00 each _____		
Additional Sponsorships	<input type="checkbox"/> Stars Under the Sun Underwriter - \$1,000 <input type="checkbox"/> Karaoke Sponsor \$1000 <input type="checkbox"/> Bar Sponsor - \$1000 <input type="checkbox"/> Hors D'oeuvres Sponsor \$1000		
Attachments:	Company logo Attached <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Vendor paragraph description attached Vendor ad Attached <input type="checkbox"/> Yes <input type="checkbox"/> No Email registration, ad and logo to admin@alhospice.org		
Total Sponsorships & Tickets			
Payment Options	<input type="checkbox"/> Email credit card information below <input type="checkbox"/> Mail application with credit card information <input type="checkbox"/> Invoice me Invoice Contact Name: _____ Invoice Email: _____		



Vendor Registration Form



Company Name		AHPCO Member ___ Yes ___ No	
Conference Contact			
Address			
City, ST Zip			
Telephone			
Email			
Sponsor Level	___ Groovy Sponsor \$5,000 / \$4,500 Members ___ Hip \$3,000 / \$2,700 Members ___ Boo-Yah \$2,000 / \$1,800 Members ___ FOMO \$1,000 / \$900 Number Additional Tickets @ \$200.00 each _____		
Additional Sponsorships	___ Stars Under the Sun Underwriter - \$1,000 ___ Karaoke Sponsor \$1000 ___ Bar Sponsor - \$1000 ___ Hors D'oeuvres Sponsor \$1000		
Attachments:	Company logo Attached ___ Yes ___ No ___ Vendor paragraph description attached Vendor ad Attached ___ Yes ___ No Email registration, ad and logo to admin@alhospice.org		
Total Sponsorships & Tickets			
Payment Options	___ Email credit card information below ___ Mail application with credit card information ___ Invoice me Invoice Contact Name: _____ Invoice Email: _____		



Payment Information

Check Enclosed
 Mastercard
 Visa
 American Express
 Other _____

Name on Credit Card			
Credit Card #			
Expiration Date		Security Code	
Email Receipt			
Signature: I am the authorized user of this card			

Please complete this form and email to Suzie Greer at admin@alospice.org
 or mail to Suzie Greer | AHPCO | PO Box 26131 | Birmingham, AL 35260

Attendee Information

Conference Tickets based on sponsorship levels. Cost \$200 for each additional ticket.

Primary Contact		Title	
Cell Phone		Email	
T-shirt Size		Dietary Restrictions	
Is this contact attending the event	<input type="checkbox"/> Yes <input type="checkbox"/> No	Date and Time Arriving	

Attendee Information

Conference Tickets based on sponsorship levels. Cost \$200 for each additional ticket.

Attendee		Title	
Cell Phone		Email	
T-shirt Size		Dietary Restrictions	
Date and Time Arriving			

Attendee		Title	
Cell Phone		Email	
T-shirt Size		Dietary Restrictions	
Date and Time Arriving			

Attendee		Title	
Cell Phone		Email	
T-shirt Size		Dietary Restrictions	
Date and Time Arriving			

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Attendee		Title	
Cell Phone		Email	
T-shirt Size		Dietary Restrictions	
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T-shirt Size		Dietary Restrictions	
Date and Time Arriving			

Attendee		Title	
Cell Phone		Email	
T-shirt Size		Dietary Restrictions	
Date and Time Arriving			